



SAMHSA-HRSA CENTER for INTEGRATED HEALTH SOLUTIONS

Let's Discuss: Tips for SUD Integration in the Changing Health Care - SUD Webinar #6

Setting the Stage: Today's Moderator



Madhana Pandian
Associate

SAMHSA-HRSA Center for Integrated Health Solutions



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Slides are also available on the CIHS website at:

www.Integration.samhsa.gov

under About Us/Webinars

Our format:



Structure

Presentations from experts

Polling You

At designated intervals

Asking Questions

Responding to your written questions

Follow-up and Evaluation

Ask what you want/expect
and presentation evaluation

Setting the Stage: Today's Facilitator



Aaron Williams

Director of Training and Technical Assistance for Substance Use
SAMHSA-HRSA Center for Integrated Health Solutions



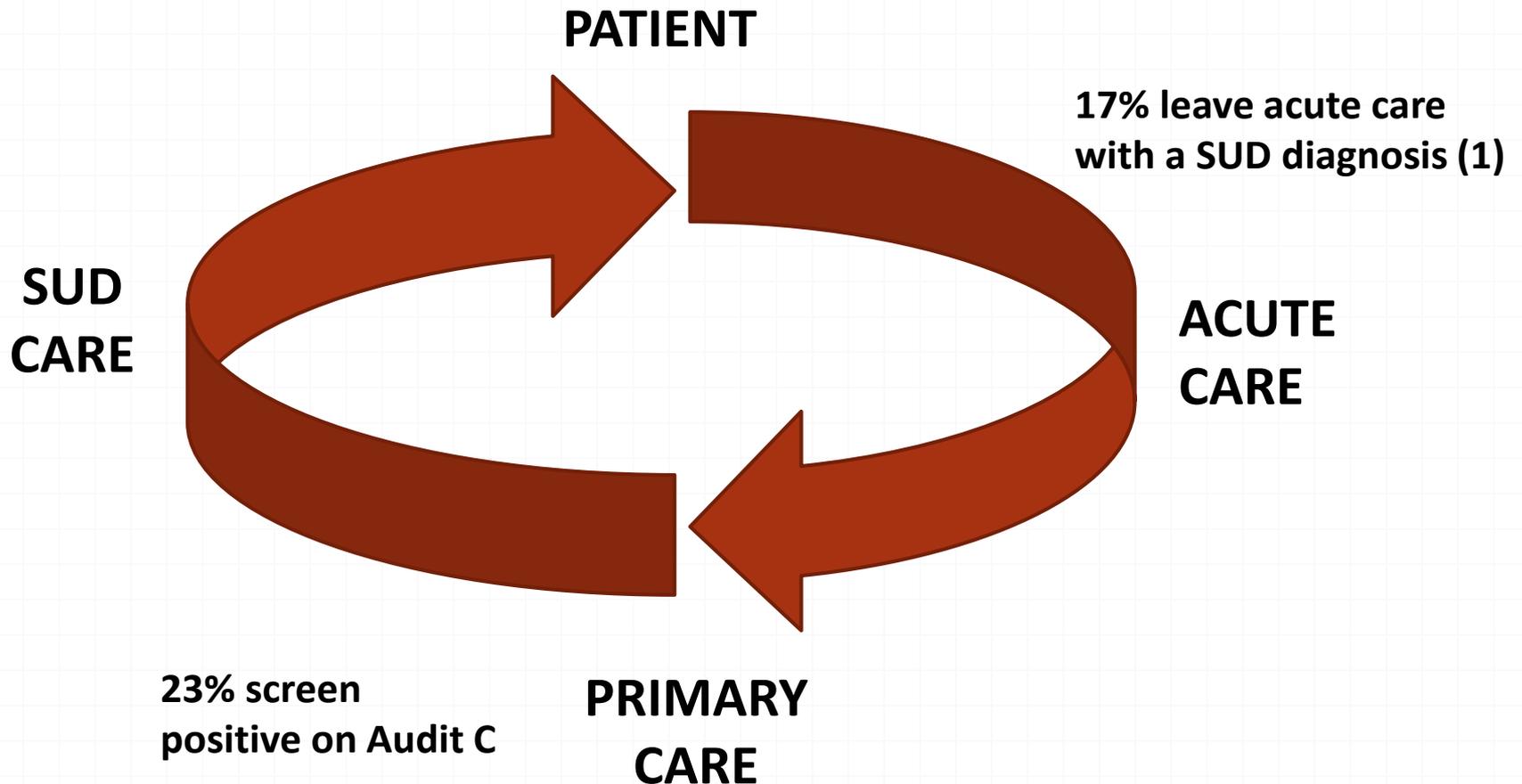
Central Kansas Foundation

Les Sperling, CEO

Our Three Guiding Principles For Integration

- 1) SUD providers possess expertise that is incredibly valuable to medical professionals.
- 2) When this expertise is available in acute and primary medical care settings, patient health improves and costs associated with chronic illness are reduced.
- 3) SUD services have a significant impact on health care costs and SUD work will be compensated adequately.

Patient Pathways



(1) "Acute Care Hospital Utilization Among Medical Inpatients Discharged With a Substance Use Disorder Diagnosis", *J Addict Med* . Volume 6, Number 1, March 2012

Highlights

- In 2012, 8.6 million inpatient stays (IS) involved at least one mental disorder (MD) or substance use disorder (SUD) diagnosis, accounting for 32.3% of inpatient stays.
- Nearly 1.8 million inpatient stays were primarily for M/SUDS (6.7% of all stays).
- In 2012, there were 1,457,900 adult, inpatient stays related to SUD alone; accounting for 5.5% of all IP stays and 17.0% of all M/SUD stays.

PARTNERS

**SUD
Providers**

CKF
Community Based
65 Employees
5 locations
Outpatient, Detox,
Medication Assisted
Withdrawal, Residential
Treatment &
Prevention/Education

**Salina Regional Health
Center**

300 Bed Acute Care
Regional Health Center
Level III Trauma Center
27,000 ED
presentations/year
Alcohol/Drug DRG was
2nd most frequent re-
admission

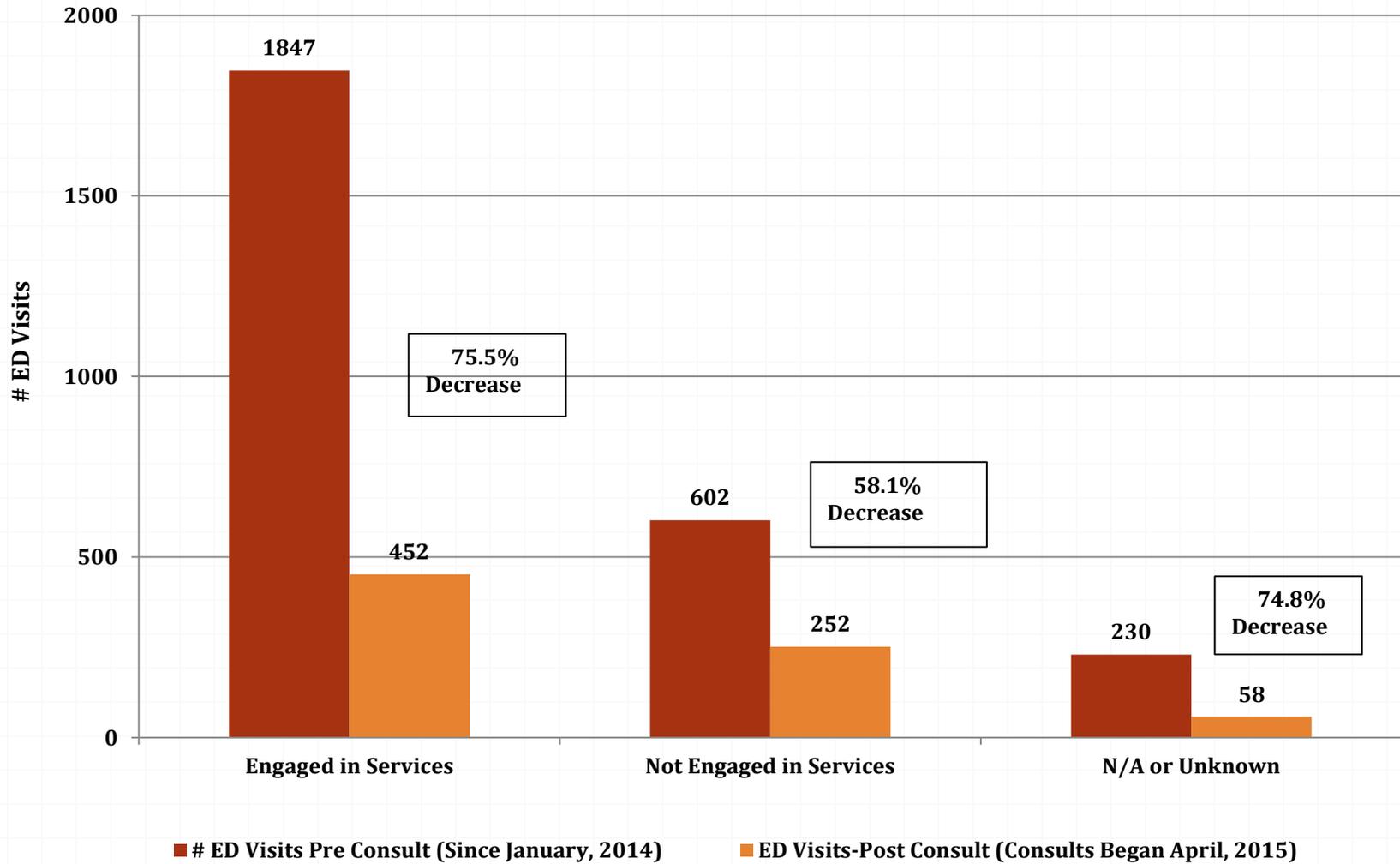
Stormont-Vail Health Center

586 Bed Acute Care Hospital
Level II Trauma Center
65,000 ED presentations /year

Salina Family Healthcare

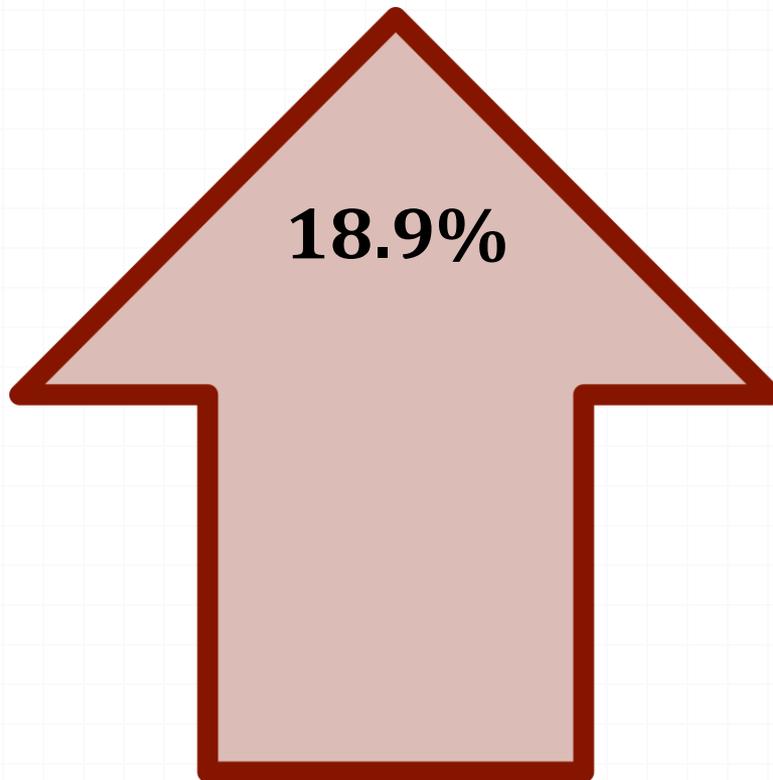
10,000 unique patients
13 Family Medicine
Residents
10 dental chairs

Total Stormont-Vail Patient ED Visits

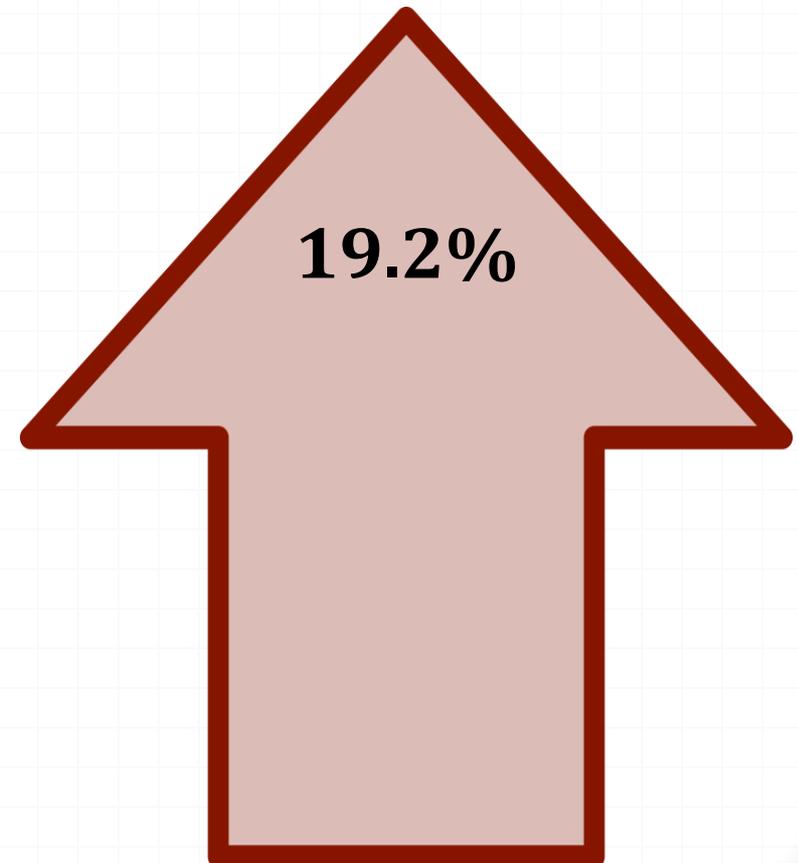


Tangible Business Benefits of Integration (Average annual growth/year for the last 4 years)

Commercial Insurance
Revenue



Medicaid Revenue



CKF Equation for SUD Integration Success

- $$\frac{(\text{SBIRT} + \text{CDM} + \text{MAT}) \times (\text{C} + \text{DNH})}{(\text{E} \times \text{IATC}) \times \text{T}^2} = \text{IPO}$$
- $$(\text{SBIRT} + \text{Chronic Disease Management} + \text{Medication Assisted Treatment}) \times (\text{Competence} + \text{Do No Harm}) / \text{Engagement} \times \text{Immediate Access to Care} \times \text{Technology} = \text{Improved Patient Outcomes}$$

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Questions?



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**Thank you for
participating
today!**

**Please be sure to complete our survey
following our webinar.**