



NATIONAL COUNCIL FOR BEHAVIORAL HEALTH AND SUBSIDIARY

CONSOLIDATED STATEMENT OF FINANCIAL POSITION September 30, 2019 (With Summarized Financial Information as of September 30, 2018)

	<u>2019</u>	<u>2018</u>
ASSETS		
Current assets		
Cash and cash equivalents	\$ 3,423,021	\$ 4,296,359
Receivables, net	12,580,872	13,961,299
Inventory	590,455	610,390
Prepaid expenses	<u>790,650</u>	<u>636,936</u>
Total Current Assets	17,384,998	19,504,984
Investments	25,925,698	14,582,318
Property and equipment, net	2,351,607	2,417,835
Other assets	<u>147,976</u>	<u>147,913</u>
TOTAL ASSETS	<u>\$ 45,810,279</u>	<u>\$ 36,653,050</u>
LIABILITIES AND NET ASSETS		
Liabilities		
Current liabilities		
Accounts payable and accrued expenses	\$ 7,892,016	\$ 6,983,478
Accrued vacation	721,629	715,440
Deferred revenue	2,626,720	2,457,503
Deferred rent and lease incentive, current portion	<u>98,861</u>	<u>297,569</u>
Total Current Liabilities	11,339,226	10,453,990
Deferred rent and lease incentive, net of current portion	<u>1,558,929</u>	<u>1,352,822</u>
TOTAL LIABILITIES	<u>12,898,155</u>	<u>11,806,812</u>
Net Assets		
Without donor restrictions	28,449,037	18,805,040
With donor restrictions	<u>4,463,087</u>	<u>6,041,198</u>
TOTAL NET ASSETS	<u>32,912,124</u>	<u>24,846,238</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 45,810,279</u>	<u>\$ 36,653,050</u>

NATIONAL COUNCIL
FOR BEHAVIORAL HEALTH

The accompanying notes are an integral part of these consolidated financial statements.



NATIONAL COUNCIL FOR BEHAVIORAL HEALTH AND SUBSIDIARY

CONSOLIDATED STATEMENT OF ACTIVITIES For the Year Ended September 30, 2019 (With Summarized Financial Information for the Year Ended September 30, 2018)

	2019			2018
	Without Donor Restrictions	With Donor Restrictions	Total	Total
OPERATING REVENUE AND SUPPORT				
Grants and contracts	\$ 19,408,833	\$ 3,144,637	\$ 22,553,470	\$ 26,882,931
Training and support	13,840,087	-	13,840,087	7,146,901
Publication sales and royalties	13,592,348	-	13,592,348	8,368,376
Consulting services	7,704,559	-	7,704,559	6,184,584
Registration fees	4,184,629	-	4,184,629	3,528,585
Membership dues	2,869,913	-	2,869,913	2,909,213
Donated goods	-	-	-	1,687,070
Exhibit fees	1,040,725	-	1,040,725	890,925
Other	162,428	-	162,428	155,404
Net assets released from restrictions:				
Satisfaction of program restrictions	4,722,748	(4,722,748)	-	-
TOTAL OPERATING REVENUE AND SUPPORT	67,526,270	(1,578,111)	65,948,159	57,753,989
OPERATING EXPENSES				
Program Services:				
Public education	18,094,565	-	18,094,565	13,530,785
Practice improvement	14,926,345	-	14,926,345	17,863,514
Education and consulting services	12,030,609	-	12,030,609	11,152,814
Public policy	4,892,997	-	4,892,997	5,181,937
Membership services	1,890,443	-	1,890,443	1,824,955
Communications	1,512,985	-	1,512,985	1,267,200
Total Program Services	53,347,944	-	53,347,944	50,821,205
Supporting Service:				
Management and general	5,087,895	-	5,087,895	4,663,647
TOTAL OPERATING EXPENSES	58,435,839	-	58,435,839	55,484,852
Change in net assets before nonoperating activities	9,090,431	(1,578,111)	7,512,320	2,269,137
NONOPERATING ACTIVITIES				
Investment income	553,566	-	553,566	746,710
CHANGE IN NET ASSETS	9,643,997	(1,578,111)	8,065,886	3,015,847
NET ASSETS, BEGINNING OF YEAR	18,805,040	6,041,198	24,846,238	21,830,391
NET ASSETS, END OF YEAR	\$ 28,449,037	\$ 4,463,087	\$ 32,912,124	\$ 24,846,238

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