

Telepsychiatry: A Year in Review and a Look Ahead

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Agenda



- innovaTel Telepsychiatry Overview
- State of Telehealth in 2022 4 Key Takeaways
- Regulatory Update
- Success in Action
- 2023 5 Important Considerations





innovaTel is a clinically operated national telehealth company that was founded with a mission to increase access to behavioral health treatment.

We are committed to helping organizations help their patients by integrating highly qualified, remote telehealth providers into their clinical teams.



State of Telehealth in 2022

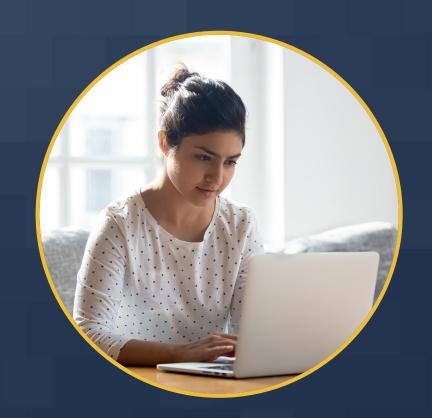
4 Key Takeaways



1. Telehealth *continues* to be effective.

Recent studies have shown:

- Greater levels of remission in Suicidal Ideation
 (SI) after 12 weeks of telehealth treatment
- Telehealth leads to better care engagement among Medicaid beneficiaries with mental health conditions treated within FQHCs
- 85% of care providers indicate telehealth has increased timeliness of care.
- 75% said telehealth allowed them to deliver high-quality care.
- More than 70% were motivated to increase telehealth use.





2. Medical Directors can deliver value *remotely*.



Part-time or full-time



Improve clinical workflows



Develop & review policies & procedures



Decrease no-show rates



Quality improvements & regulatory updates



Support provider billing codes



3. The impact of forensic telepsychiatry is growing.



- 56% of people in state prison have some indication of a mental health issue; however, only 26% have received professional help.
- Telepsychiatry enhances access to Forensic Psychiatry.
- Can work with the courts to provide guidance in sentencing and treatment.
- Collaborates with CCBHCs to assist with the requirement to coordinate with local justice organizations.



4. Telehealth continues to *enable access* to important subspecialties of care.

- Child/adolescent populations
- Bi-lingual providers
- Emphasis on DEI in provider care
 - o Ethnic & racial diversity
 - o Geriatric care
 - o LGBTQ+ communities



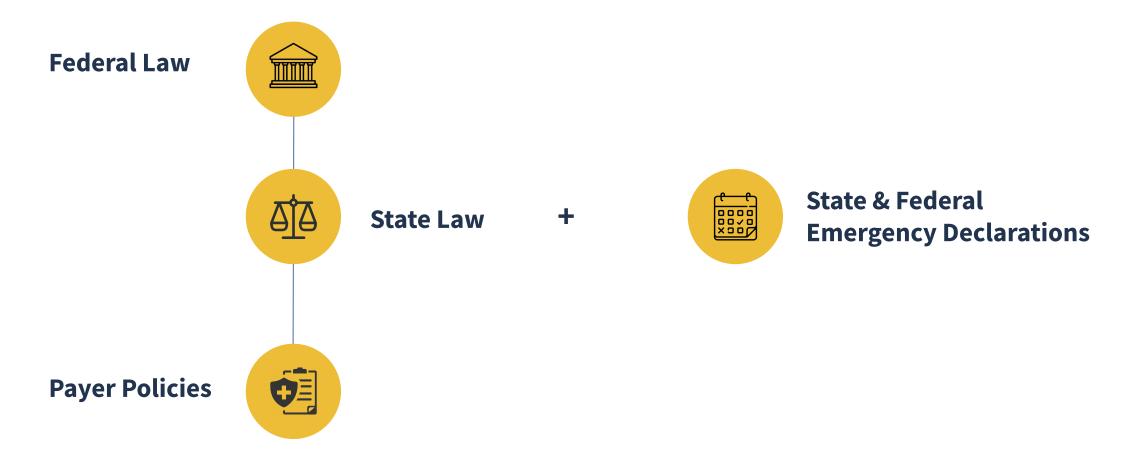


Regulatory Updates

2022 Progress & What to Watch in 2023



Regulatory Updates *Overview*





Permanent vs. Temporary Telehealth Policy



Temporary Policies:

 Time-limited, linked to federal and/or state COVID-19 emergency declarations.



Permanent Policies:

- Will remain in place after emergency declarations expire.
- Some changes require Congressional action (e.g., Medicare benefits).



When will the federal Public Health Emergency end?





Enabling Telepractice: Focus Areas



Telehealth Coverage & Payment



Prescribing Requirements



Cross-State Licensing



Telehealth Coverage & Payment

Commercial, Medicaid & Medicare



Commercial Reimbursement



- Preserving expanded telehealth reimbursement.
- 43 states now have service and/or payment parity laws in place.
 - o 24 mandate payment parity.
- Waived cost-sharing requirements.



Medicaid Reimbursement



- Expanded reimbursement during COVID-19.
- Most states now allow both video and audio-only visits.*
 - o Video: 50 states and DC
 - o Audio: 34 states and DC
- Up to 15M at risk of Medicaid disenrollment after PHE expires.



Medicare Reimbursement

- Medicare Advantage plans have had additional flexibility to offer telehealth services since Jan 2020 (pre-COVID-19).
- Permanent changes to allow Medicare FFS members to access telemental health in any geography, at home and by phone.

- In-person requirements take effect 152 days after the end of PHE:
 - o 6-month prior in-person visit.
 - o 12-month in-person follow-up visit (with exceptions).
 - o Medicare members who initiated treatment during the PHE will be exempt from the 6-month prior in-person visit requirement.
- Beginning in 2023, auxiliary personnel including LPCs and LMFTs can practice under general supervision.



Controlled Substance Prescribing & Ryan Haight Act



- Remote prescribing of controlled substances without initial in-person visit allowed during the PHE.
- Buprenorphine to new and existing patients with OUD via telephone without initial in-person visit.
- Pressure from policymakers and advocates for DEA to act to preserve these flexibilities and protect patient access post-PHE.

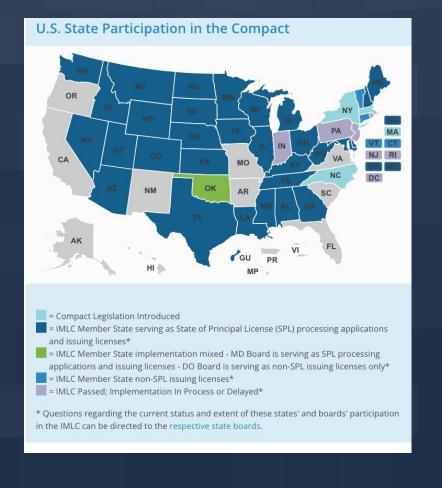


Cross-State Licensure

Many state emergency declarations allowed to expire.



Provider compact participation continues to grow.





What to watch in 2023

- Widespread bipartisan support for mental health legislation.
- Rush to make temporary flexibilities permanent as the federal Public Health Emergency may end as early as mid-April 2023.
 - Unprecedented pressure on the DEA to promulgate overdue rules on virtual prescribing of controlled substances.
 - o Medicare in-person initiating and follow-up requirements for telemental health.



Success in Action

A Success Story Case Study



High Plains Mental Health Center



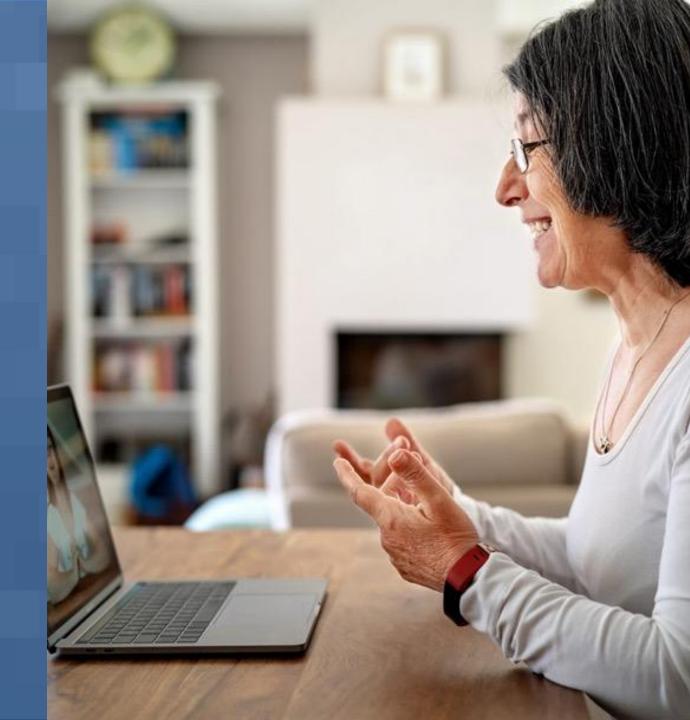


- CCBHC in northwest Kansas
- Covers 20 counties
 - o Population of 100,000
 - o Rural and Frontier
 - 5 people per square mile
 - o Serve 6,500 patients per year
- Provider recruitment challenges



Partnering with innovaTel for growth

- Original innovaTel partnership:
 - 2019: 1 part-time psychiatrist
- Expanded innovaTel partnership:
 - 2022: 7 psychiatric
 providers, 10 therapists and
 launch of MAT program

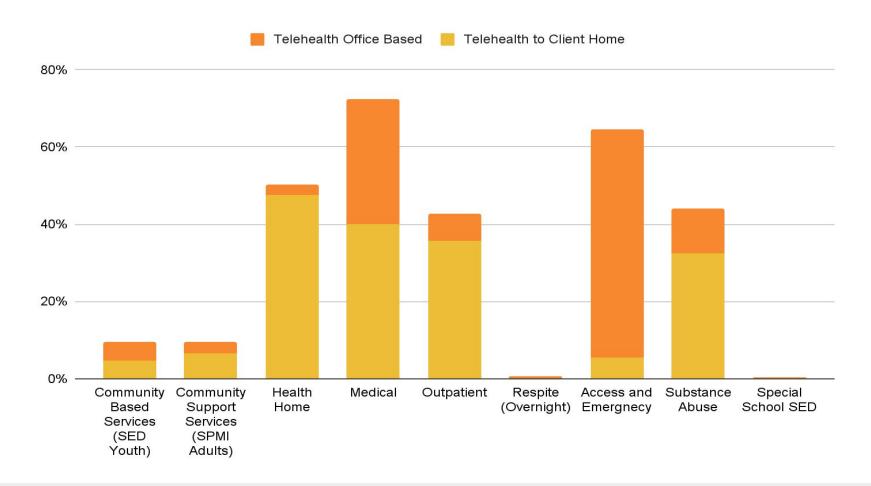


Access to care, speed to care

- Initial assessments
 - Before CCBHC expansion and additional providers with innovaTel: 2 weeks
 - After: 3 days
- Psychiatric care access
 - Before CCBHC expansion and additional providers with innovaTel: 6 weeks
 - After: 2 weeks



The growth of telehealth services at High Plains





Meeting the needs of underserved communities



Aging Populations (Medicare)



Agricultural Communities



Hispanic Populations



Increasing services through increased funding



MAT services focused on a whole-person approach



Expanding LCSW team



Assertive Community Treatment (ACT) team development



A Look Ahead

5 Important Considerations for 2023



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 - Developing ways to mitigate delays in care delivery.
- 5. Increased focus on calls to advocacy.
 - Supporting mental health legislation at the local and national levels.



Q&A



Thank You!

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