

# Workforce Innovations Learning and Action Series:

## Session 1: Staffing Model Redesign

Thursday, February 9, 2023

3:00-4:30 PM ET

**CCBHC-E National Training and Technical Assistance Center**

Funded by Substance Abuse and Mental Health Services Administration and operated by the National Council for Mental Wellbeing

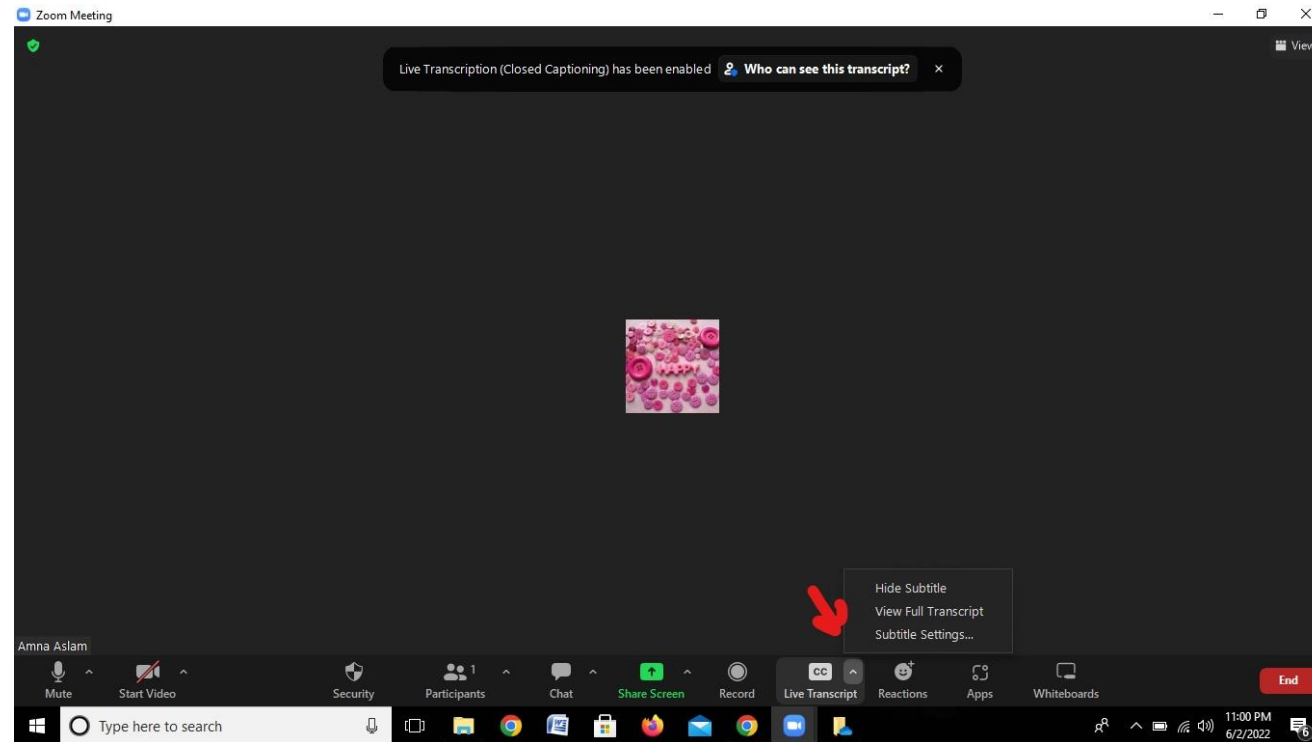
# Acknowledgements and Disclaimer

*This event/publication was made possible by Grant Number 1H79SM085856 from the Substance Abuse and Mental Health Services Administration (SAMHSA). Its contents are solely the responsibility of the authors and do not necessarily represent the official views, opinions, or policies of SAMHSA, or the U.S. Department of Health and Human Services (HHS).*

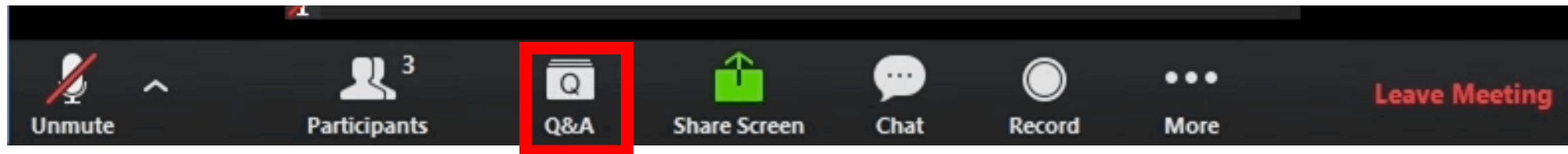


# How to Enable Closed Captions (Live Transcript)

Next to “Live Transcript,” click the arrow button for options on closed captioning and live transcript.



# How to Ask a Question



Please share questions throughout today's session using the **Q&A Feature** on your Zoom toolbar.  
We'll answer as many questions as we can throughout today's session.



# Today’s Session: Slides and Recording

Slides and the session recording link will be available on the [CCBHC-E NTTAC website](#) under “Training and Events” > “Past Events” within 2 business days.

The screenshot displays the CCBHC-E National Training and Technical Assistance Center website. On the left, a navigation menu under 'Training & Events' includes links for 'About Us', 'Resources', 'Training & Events' (highlighted with a red arrow), 'Learning Communities', 'On-Demand Modules/Lessons', 'Learning and Action Series', and 'Request Training/Assistance'. To the right, a 'Calendar of Events' section features a search bar, date filters, and a dropdown menu. The dropdown menu is open, showing 'Future Events' and 'Past Events' (highlighted in blue with a red arrow), with an 'Apply' button below. The page also includes a 'Relias' sidebar and a 'Relias First National T' section.



# Today's Agenda

- Welcome and review of learning objectives and today's presenters
- Overview: CCBHCs and workforce
- Grand Mental Health: Successful CCBHC staffing models
- Endeavor Health Services: Collaborative, team-based approach to care
- Q&A and grantee discussion



# Learning Objectives

- Learn how to implement task shifting and other staffing optimization strategies to optimize the use of staff resources and meet the staffing requirements of the CCBHC program.
- Understand how to redesign roles and responsibilities to better align with the needs of the organization and the CCBHC model of care.
- Identify examples and experiences other CCBHCs have employed to redesign staffing models for implementation.



# Today's Presenters



**Larry Smith, CPRSS**  
*Chief Executive Officer*  
GRAND Mental Health



**Josh Cantwell, LCSW, CPRSS**  
*Chief Operating Officer*  
GRAND Mental Health



**Chloe Hurley, MPH**  
*Population Health Specialist*  
Endeavor Health Services





# Overview: CCBHCs and Workforce

Sam Holcombe

*Senior Director*

CCBHC-E NTTAC, National Council for  
Mental Wellbeing

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# CCBHCs and Workforce

Since adopting the CCBHC model, clinics report on average hiring **27 new staff per clinic**. The most common strategies CCBHCs are using to recruit and retain staff include:

- Raising salaries or offering bonuses (92%)
- Engaging in staff wellbeing efforts or revamping employee benefits (86%)
- Partnerships with clinician training programs (62%)
- Revising roles and scope of practice (59%)
- Participation in loan repayment programs such as National Health Service Corps (46%)

The workforce shortage has left many behavioral health providers, CCBHCs included, struggling with recruitment and retention to meet their communities' needs. Policies and practices to build the behavioral health workforce pipeline are critical but are not sufficient alone. Additional solutions are needed for filling gaps in the short-term as well as driving long-term sustainability.

National Council for Mental Wellbeing, [2022 CCBHC Impact Report](#).



# Rethinking Staffing

CCBHCs have identified efforts related to staff development to address workforce challenges, including rethinking staffing models as well as investing in professional development. Approaches shared include **restructuring teams and redesigning staffing models** to allow for task shifting or growth amongst staff, such as:

- Using staff differently (e.g., practicing at the top of their license).
- Creating new types of positions (such as population health managers, data analysts, integrated team managers).
- Adding additional support roles to help clinicians focus more on clinical service delivery and less on administrative and documentation requirements.
- Enhancing integration and expanded scope of services to help staff engage with clients across their full spectrum of health and social needs, allowing them to feel they are making more of a difference in their clients' lives and more empowered to address clients' full needs.



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# Case Study: GRAND Mental Health

Larry Smith & Josh Cantwell  
GRAND Mental Health (OK)

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# GRAND CCBHC Staffing Model Approaches

- Leveraging operational positions to manage business
- Implementation of a team-based treatment model
- Utilization of peers to enhance the impact of LMHPs





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# Approach to Identification and Implementation of New Organizational Structure

- Brought in people with a business background
- Divided responsibilities and outcomes by clinical and business
- Retaining our most competent clinical staff in direct care clinical positions
- Implementation of new executive structure to support growth



# Team-Based Care

- Client-centered with individual consumers being the nucleus of all GRAND efforts
- Core team comprised of:
  - Integrated Team Manager (LMHP)
  - Care Coordinator
  - Staff with lived experience (Family Support Provider)
  - Average caseload of 40 clients
- Auxiliary team comprised of:
  - Team Support Specialist
  - RN Care Manager
  - Specialty Clinicians (Dietician, Housing Specialist, Employment Specialist, OT)
  - Advance Practice Provider
  - Child Certified Psychiatrist





# TEAM-BASED CARE



**GRAND**  
MENTAL HEALTH



# Integrated Team Managers (ITMs)

- Hybrid clinical/managerial position
- High level care coordination
- Charged with distinct responsibilities:
  - Oversee the health outcomes of 40 clients
  - Orchestration of cohesive team-based care through direct supervision of 2 clinical staff



# Redesign to Optimize Staffing: Family Support Provider to enhance LMHP impact

- Family Support Provider (FSP) – Person who has experience raising a child or immediate relative who had behavioral / emotional difficulties.
- The FSP is able to bring a personal “been there, done that” experience to the helping relationship
  - Responsibilities:
    - Provide support and encouragement to family members
    - Assist family in developing and maintaining a natural support system
    - Assisting with parenting skills
    - Assist families in developing and implementing chore charts, behavioral plans, etc.,
    - Help the family make needed connections to the community.
    - Advocate for the family when needed
    - Do for, Do with, and Cheer On
- Over 50 FSPs working with the families we serve



# Case Study: Endeavor Health Services

Chloe Hurley, MPH  
Endeavor Health Services (NY)

**CCBHC-E National Training and Technical Assistance Center**

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# Endeavor Health Services

- Private, not-for-profit behavioral health organization across Western New York with locations in Buffalo and Rochester
- Certified Community Behavioral Health Clinic
  - New York was one of the eight states that participated in the Federal Certified Community Behavioral Health Clinic demonstration program
  - Endeavor was one of the original thirteen CCBHCs across NYS
  - Completed recertification in 2022
- Awarded a SAMHSA CCBHC Expansion Grant in 2021



Impact

Long Term  
Outcomes

Outputs

Inputs

Whole-Person Health  
Model of Care  
Delivery

Improved Individual  
Quality of Life

Collaborative, Team-  
Based Care

Robust Care  
Management and  
Continuity of Care

Readily Available  
Access to Preventative  
Health Care

Greater Perception of  
Care and Satisfaction  
in Treatment

Vaccine Administration

Physical Health Screenings and  
Monitoring

Hire Additional Registered Nurses

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# Intake Workflow



## Clinical Intake Visit #1

Clinician uses visit to build rapport, perform risk assessment, create safety plan, and other necessary assessments.

## Nurse Care Management Visit

The RN completes all medical aspects of the Comprehensive Assessment, performs health screenings, and attempts to obtain labs.

## Clinical Intake Visit #2

Clinician uses 3<sup>rd</sup> intake visit to continue to establish care and to complete remaining elements of the Comprehensive Assessment.

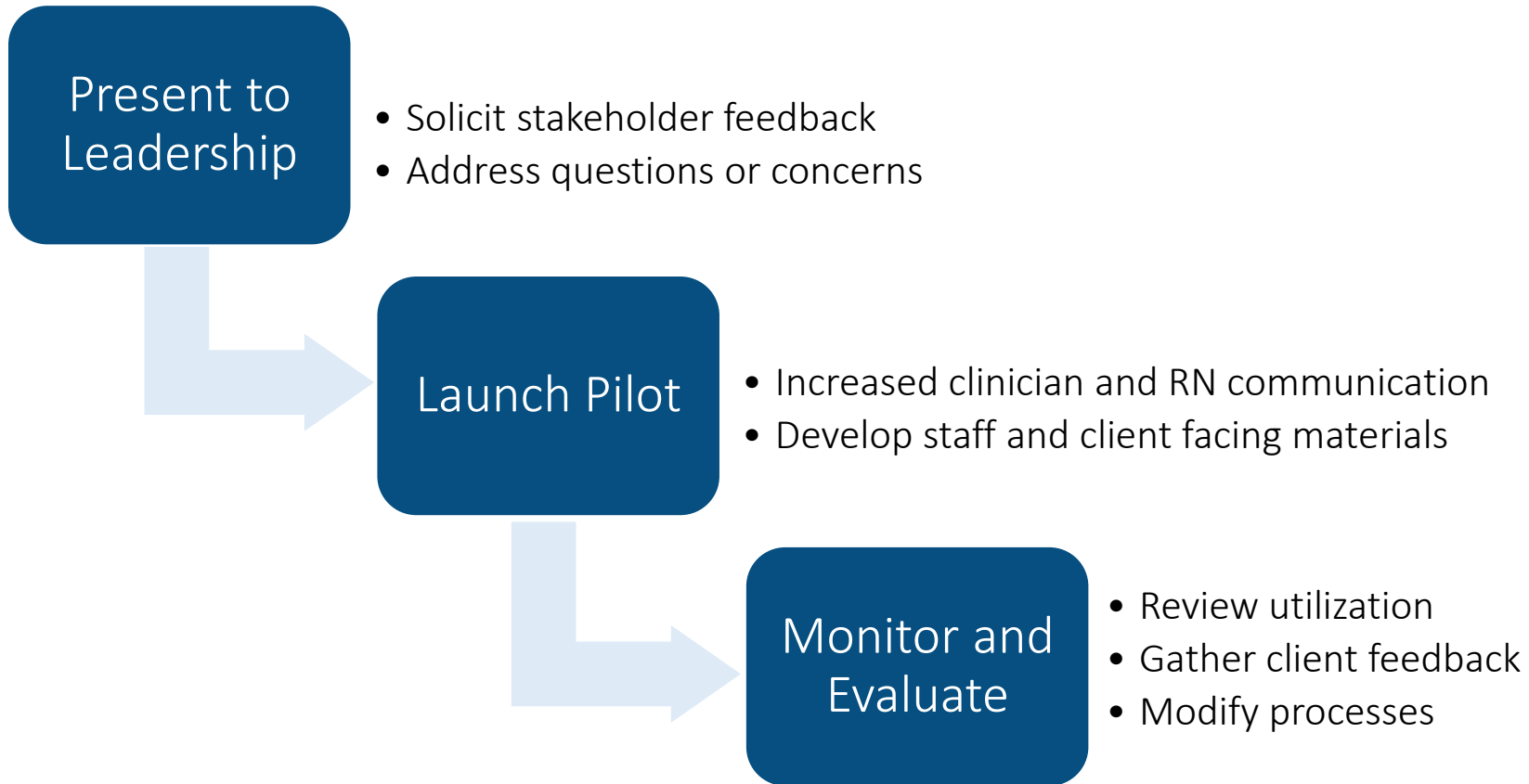
## Established Care

The Client proceeds to follow up with both their clinician, their RN, and their PCP for a team-based approach to care.



# Implementation Approach

*Targeted and staggered to thoughtfully introduce change in service delivery*







# Questions?



# Breakout Rooms: Workforce Redesign Strategies



In each room, each participant will share:

- What new roles have you added or adapted (or plan to) as a result of your CCBHC grant?
- What is one approach or piece of information you heard today that you will bring back to your CCBHC team?

Be prepared to share some themes from your group!



# Upcoming Events

Event Type	Title	Date + Time	Registration Link
Learning and Action Series	<b>Workforce Innovations Series Session 2: <i>Workforce Policies and Procedures</i></b> <ul style="list-style-type: none"><li>During this session we will cover areas to address include hiring (pay for licensing, open door policies, onboarding and exiting, flexible work hours, referral bonuses) new staff (supervision for peers, data analysts, SUD, prescribers); and flexible/remote work arrangements.</li></ul>	Thursday, February 23 <sup>rd</sup> , 3:00-4:30pm E.T.	<a href="#">Register here</a>
Office Hour	<b>Hot Topics: Needs Assessment - Session 2</b> <ul style="list-style-type: none"><li>An opportunity for grantees to engage directly with experts and get your questions answered.</li></ul>	Tuesday, March 7 <sup>th</sup> , 2:00-3:00pm E.T.	<a href="#">Register here</a>

# Monthly Cohort Calls

**Monthly cohort calls** from the CCBHC-E NTTAC give CCBHC staff members a regular space for sharing with peers, generating solutions and cross-collaboration. Participate as often as you like. Sign up today and share this opportunity with other members of your team!

Event Type	Date + Time	Registration Link
Executives	The <b>last Friday</b> of each month from 12:00-1:00pm E.T.	<a href="#">Register here</a>
Program Directors	The <b>first Wednesday</b> of each month from 12:00-1:00pm E.T.	<a href="#">Register here</a>
Evaluators/CQI Leads	The <b>first Tuesday</b> of each month from 3:30-4:30 pm E.T.	<a href="#">Register here</a>
Medical Directors	The <b>first Monday</b> of each month from 12:00-1:00 pm E.T.	<a href="#">Register here</a>



# CCBHC-E TTA Center Website



Access our ever-growing resource library, upcoming trainings and events, and request for individualized support.

[CCBHC-E National Training and Technical Assistance Center](https://www.nationalcouncilformentalwellbeing.org/ccbhc-e-national-training-and-technical-assistance-center)



# Thank You!

Thank you for attending today’s event.

Slides and the session recording link will be available on the CCBHC-E NTTAC website under “Training and Events” > “Past Events” within 2 business days.

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